

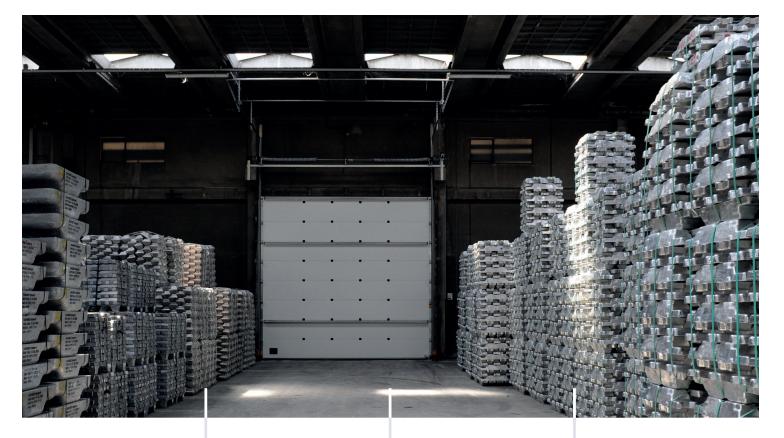
Since its founding in 1847 in Rotterdam, the C. Steinweg organisation has grown into a multinational logistics company that offers stevedoring, warehousing and forwarding services in various locations in Europe, Asia, Africa and the America's. Due to our origin as a preferred warehouse for the metal industries, Steinweg is and has always been close to the metal producers, traders and consumers as true specialists in base metal logistics.

The C. Steinweg Group operates an international network of ocean terminals and warehouses. Many of these are LME approved locations, but also for non-LME cargo Steinweg can offer outside and inside storage, global forwarding as well as inland distribution by every possible means of transportation.

We are a pure logistics service provider and do not trade in metals. We add value through the supply chain by efficient cargo handling and solid logistic solutions. In addition we act as the trusted warehouse keeper in collateral financing agreements and are a recognized partner to banks that are active in trade and commodity financing (TCF).

Discretion, reliability, neutrality, confidentiality and security play vital roles in conducting our business. Because of this C. Steinweg is a truly global company that confronts the challenges of the 21st century.

C. Steinweg was founded in 1847 in Rotterdam by Constantin Steinweg and has always remained a privately owned company. During the years we developed into the multinational logistics group we are today while maintaining our status as independent company.













## What we offer

Warehousing: one of our core activities is the warehousing of a variety of commodities. C. Steinweg's facilities are fully recognized by major international banks and insurance companies. With the cargo documentation provided by us, we facilitate financing and insurance of stocks held in our custody. Our warehouse-receipts/warrants and releases are internationally accepted to facilitate "in-warehouse" financing and insurance of stocks held in our custody. C. Steinweg stores for both trading companies as well as producers from around the globe.

**Quality:** obviously we abide by various types of legislation related to handling, storage and transportation. We maintain safe working conditions which are controlled by our Safety Control System, follow regulations according to the Health & Safety Act and provide security maintained by the regulations of ISPS, C-TPAT. Our Management System is certified according to the Quality Standards of ISO 9001 and we are AEO certified in our EU locations. C. Steinweg has an up to date inventory system and experience with barcodes and RFID. We see it as our obligation to take the utmost care of your goods while stored with us.

Accreditations: many of our warehouses are approved for the storage of commodities traded on the London Metal Exchange (LME) or the New York Mercantile Exchange (NYMEX/COMEX) and are specifically suited for storage of the commodities traded on these exchanges. All the warehouses are in very good order and up to the high standards of the above institutions.

In order to verify whether certificates and accreditations mentioned in this leaflet are applicable for your specific business, please check with our local office. Also refer to http://www.steinweg.com/en/disclaimer/















## Why we are different

Steinweg offers all kinds of services similar to what other international logistic companies offer. This includes stevedoring, warehousing, distribution, forwarding, shipping & chartering, (re)packing, handling and processing, customs clearance, logistics control etc.

The way in which Steinweg is different from many other metal logistic companies is that we are truly neutral and not related or owned by any trading company or metal producer. Our history as a neutral specialist in commodity exchange warehousing (LME, ICE/NYBOT, CME/COMEX, SMX etc.) has resulted into the excellent reputation Steinweg has when it comes to collateral management agreements and other forms of in-warehouse financing.

The function we have is that we are equally close to traders, bankers, producers and consumers and take a truly neutral position in the logistics process. And simply offering the very best of service and maintaining the high level of confidentiality that the business of our customers requires.



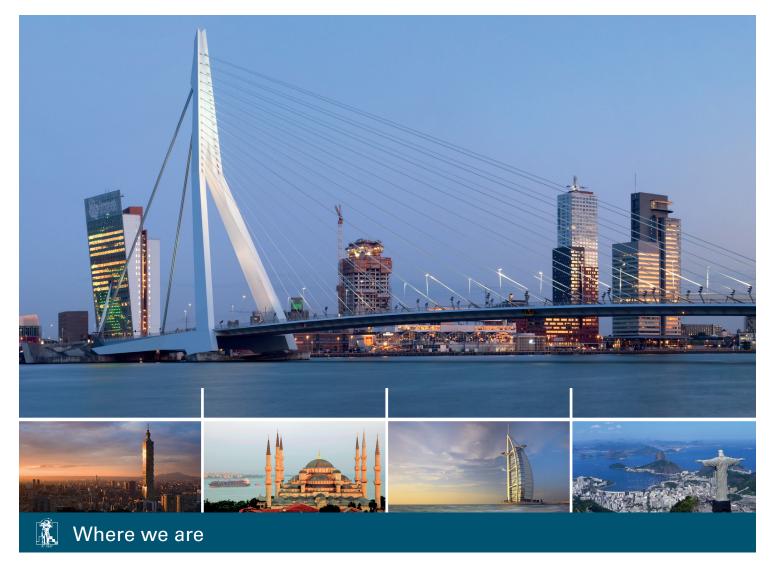
## Where we are

Our head office is in Rotterdam, but our warehouse locations provide a worldwide coverage for our customers. We operate our own stevedoring terminals in the following ports

- Rotterdam, apart from the Botlek terminal (289.000m2), the Beatrix terminal (250.000m2) and the Hartel terminal (130.000m2), we operate multiple smaller terminals with a total in Rotterdam of more than 2 Mln m2.
- Antwerp, 1000m quay and 200.000m2 space
- Hamburg, 1350m quay and more than 100.000m2
- Genoa, 925m quay and 80.000m2

- Trieste, 322m quay and 76.500m2
- Sohar, 700m quay and 40.000m2
- Baltimore, BMCT Terminal, 67.000m2

Our LME approved warehouses are located in Antwerp, Baltimore, Barcelona, Bilbao, Busan, Dubai, Genoa, Gwangyang, Hamburg, Helsingborg, Incheon, Johor, Livorno, Kaohsiung, Rotterdam, Singapore and Trieste, while our NYMEX/COMEX approved warehouses are in Baltimore.



We are active in a large number of worldwide locations with our own warehousing and forwarding activities. The complete overview is as follows:

**EUROPE**: Rotterdam, Amsterdam, Moerdijk, Oosterhout, Zaandam, London, Antwerp, Duisburg, Hamburg, Gothenburg, Helsingborg, St. Petersburg, Kaliningrad, Gdansk, Gdynia, Szczecin, Świnoujście, Prague, Genoa, Livorno, Salerno, Ravenna, Monfalcone, Trieste, Koper, Rijeka, Beograd, Bar, Constanta, Novorossiysk, Thessaloníki, Istanbul, Ambarli, Gebze, Gemlik, Izmir, Mersin, Iskenderun, Bordeaux, Marseille, Coimbra, Bilbao, La Coruña, Vigo, Valencia, Barcelona.

ASIA & INDIA: Singapore, Pasir Gudang (Johor), Port Klang, Laem Chabang, Ho Chi Minh City, Hai Phong, Hai Duong, Hong Kong, Guangzhou, Ningbo, Shanghai, Lianyungang, Qingdao, Tianjin, Seoul, Busan, Inchon, Gwangyang, Taipei, Keelung, Kaohsiung, Mundra, Mumbai (Nhava Sheva).

AFRICA & MIDDLE EAST: Johannesburg, Cape Town, Port Elizabeth, Durban, Musina (Beitbridge), Maputo, Tete, Beira, Nacala, Harare, Lusaka, Ndola, Blantyre, Lilongwe, Dar es Salaam, Madagascar, La Réunion, Abidjan, San Pedro, Casablanca, Alexandria, Dubai, Sohar.

**NORTH & SOUTH AMERICA**: Baltimore, Houston, Mexico City, Guayaquil, Lima, Santiago de Chile, Buenos Aires, Montevideo, Sao Paulo.



## Contact

To discuss your Base Metal business, please contact us through the Base Metals Department at our Head office in Rotterdam. If you need a service at a particular location we will bring you in direct contact with that location.

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