

C. Steinweg - Ferro Alloy Division



Who we are

The Steinweg Group operates an international network of ocean terminals and warehouses, which are mostly known for the metals, steel and Ferro Alloys we handle. A number of our companies are specialists in the handling of bulk Ferro Alloys, while others are limited to Ferro Alloys in big bags or drums only. All the facilities are very well equipped to handle their specific cargo flows and offer services of the highest quality. Our cargo throughput in Ferro Alloys is around 3 Mln MT per annum.

We do not trade in Ferro Alloys, but are a pure logistics service provider. We add value through the supply chain by efficient cargo handling and solid logistic solutions. In addition we act as the trusted warehouse keeper in collateral financing agreements and are a recognized partner to banks that are active in trade and commodity financing (TCF).

C. Steinweg was founded in 1847 in Rotterdam by Constantin Steinweg and has always remained a privately owned company. During the 165 years we developed into the multinational logistics group we are today.



Dedicated Bulk Terminals

After having been active for many decades as a warehouse keeper of packed Ferro Alloys, we started in 1998 with dedicated terminals to handle such cargoes in bulk. Initially we started in Rotterdam to cater for the needs of the market for handling, crushing, screening and packing of Ferro Alloys in Bulk. We have since expanded this service to other offices around the world.

The products we handle include: Ferro Chrome, Ferro Silicon, Silicon Metal, Ferro Manganese, Ferro Molybdenum, Ferro Titanium, Ferro Tungsten, Ferro Vanadium, Manganese Metal, Silico Manganese and others.

We can repack to bulk or from bulk to big bags or drums. The people who are handling your cargo (at the terminal, in the warehouse and in our offices) are very knowledgeable about the physical aspect of handling your Ferro Alloys. With them we can offer you a professional, neutral and confidential service.



Where we are

Our head office is in Rotterdam, where we operate our main Ferro Alloy terminal. This is the Waalhaven Pier 2, which offers a draft of 9.65m/10.65, 61.000m² warehouse space on an area of 108.000m², with 3 x 40MT cranes on site.

Apart from this terminal we operate several other conventional terminals and storage facilities in the Netherlands.

The main ports where we store and distribute Ferro Alloys:
Baltimore, Durban, Izmir, Lianyungang, Shanghai, Kaliningrad, Ravenna

Apart from the above we are active in a number of other locations with our own warehousing activities, most of them located in net consumer areas. The complete overview to be seen on our website: www.steinweg.com



What we offer and why we are different

Steinweg offers all kinds of services similar to what other international logistic companies offer. This includes stevedoring, warehousing, distribution, forwarding, shipping & chartering, (re)packing, handling and processing, customs clearance, logistics control etc.

The way in which Steinweg is different from other logistic companies is related to our history as a specialist in commodity exchange warehousing (LME, LIFFE, ICE/NYBOT, CME/COMEX, etc.). This has resulted into collateral management agreements and other forms of in-warehouse financing. And simply offering the very best of service and maintaining the high level of confidentiality that the business of our customers requires.

The function we have is that we are equally close to traders, bankers, producers and consumers and take a truly neutral position in the logistics process.



Value Added Services

CRUSHING

One section of our Waalhaven Pier 2 terminal in Rotterdam is specialized in the crushing of Ferro Alloys, all in accordance with the latest environmental regulations.

This service is provided from a maximum size of 300 millimeters to a minimum size of 2 millimeters. Several machines enable us to obtain every required size within the min-max area as supplied by our customers. The machines allow us to work in an efficient and effective way. This crushing service can be done in combination with screening with the possibility of repacking after crushing/screening according to the requested sizes.

SCREENING

Screening is an activity done by several machines from large to small that allow us to obtain the most required sizes in one or multiple stages. Screening can be done in combination with crushing with the possibility of repacking after crushing and screening according to various sizes.

(RE)PACKING

Most of our facilities are specialized in the handling of one or more products and have the experience and equipment to arrange proper packing and repacking of commodities handled. We can repack, repair or recondition damaged goods. We can arrange for repacking from original packaging into drums or bags depending on the commodity and customer requirements, with marking as requested.

Certain bulk commodities can be packed into bags or drums or, conversely, from bags or drums to bulk for loading into trucks, containers, barges or vessels.



Accreditations

Obviously we abide by various types of legislation related to handling, storage and transportation. We maintain safe working conditions which are controlled by our Safety Control System, follow regulations according to the Health & Safety Act and provide security maintained by the regulations of ISPS, C-TPAT. Our Management System is certified according to the Quality Standards of ISO 9001: 2008 and we are AEO certified in our EU locations.



Contact

The Ferro Alloys Desk is ready for all your questions and we will come up with the best possible solutions. If you need a service at a particular location we will bring you in direct contact with that location.

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