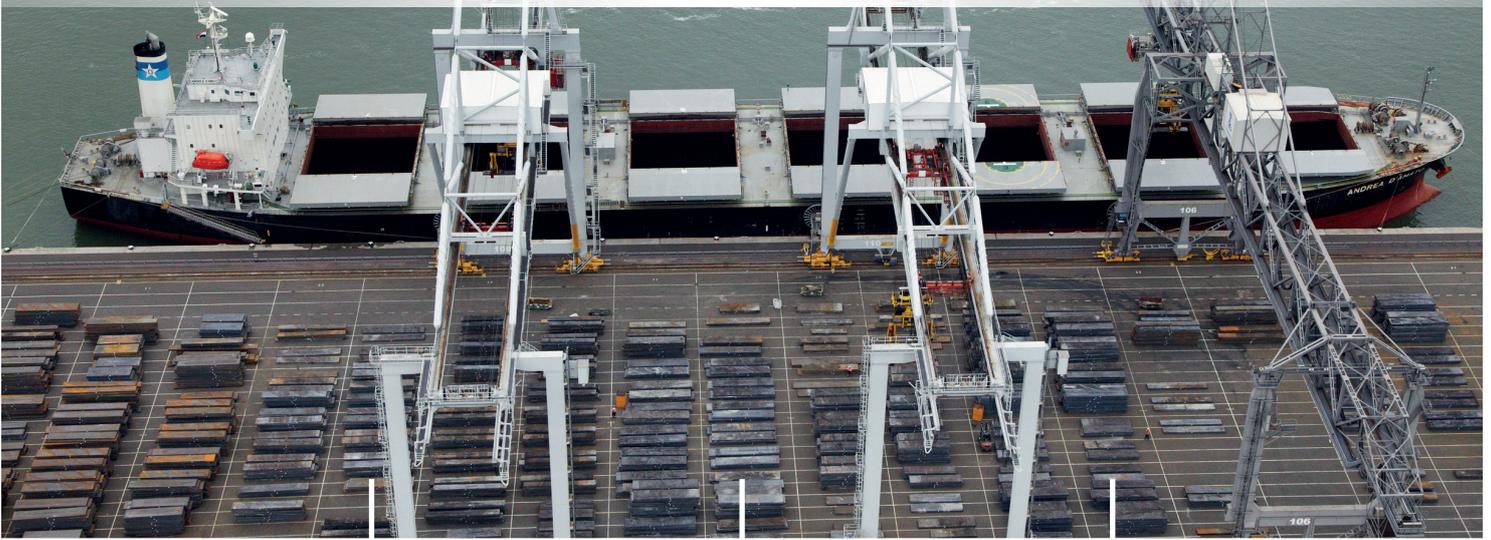


C. Steinweg - A Force in Steel



Who we are

The name of C. Steinweg is becoming more and more well known in the Steel business now that we handle around 5 Mln MT of Steel worldwide. Steel has become one of our main commodities next to the base metals, ferro alloys and project cargos that C. Steinweg is traditionally known for.

The Steinweg Group operates an international network of ocean terminals and warehouses. Many of those companies are real specialists in the handling of steel, since our port facilities are very well equipped to handle all kinds of steel products. We offer outside and inside storage, global forwarding as well as inland distribution by every possible means of transportation.

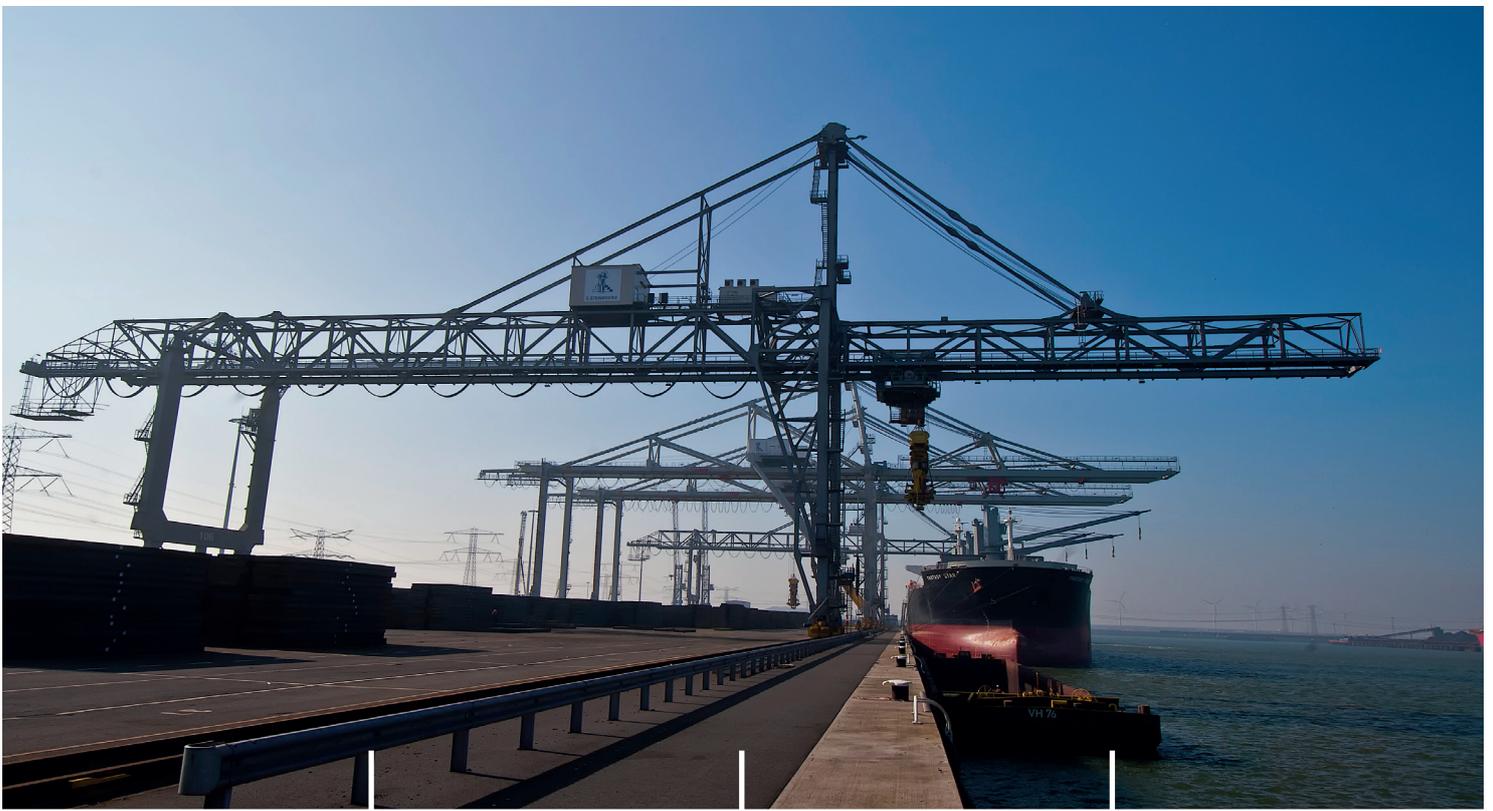
We are a pure logistics service provider and do not trade in steel. We add value through the supply chain by efficient cargo handling and solid logistic solutions. In addition we act as the trusted warehouse keeper in collateral financing agreements and are a recognized partner to banks that are active in trade and commodity financing (TCF).

C. Steinweg was founded in 1847 in Rotterdam by Constantin Steinweg and has always remained a privately owned company. During the years we developed into the multinational logistics group we are today while maintaining our status as independent company .



Rotterdam - Hartelterminal

Our head office is in Rotterdam, where we operate our main steel terminal. This is the Hartel terminal, a Deep Sea terminal with 130.000m² of space, where we handle more than 1 Mln MT of Steel per year with a state-of-the-art magnetic discharging operation and a RFID-based stock-keeping system. Apart from this terminal we operate several other conventional terminals in Rotterdam like the Botlek terminal (289.000m²) and the Beatrix terminal (250.000m²) with a total in Rotterdam of more than 2 Mln m².



Where we are

Apart from Rotterdam we operate ocean terminals in the following ports:

- Antwerp, 1000m quay and 200.000m² space
- Hamburg, 1350m quay and more than 100.000m²
- Genoa, 925m quay and 80.000m²
- Trieste, 322m quay and 76.500m²
- Sohar, 700m quay and 40.000m²
- Baltimore, BMCT Terminal, 67.000m²

We are active in a large number of worldwide locations with our own warehousing and forwarding activities. The complete overview is as follows:

EUROPE: Rotterdam, Amsterdam, Moerdijk, Oosterhout, Zaandam, London, Antwerp, Duisburg, Hamburg, Gothenburg, Helsingborg, St. Petersburg, Kaliningrad, Gdansk, Gdynia, Szczecin, Świnoujście, Prague, Genoa, Livorno, Salerno, Ravenna, Monfalcone, Trieste, Koper, Rijeka, Beograd, Bar, Constanta, Novorossiysk, Thessaloníki, Istanbul, Ambarli, Gebze, Gemlik, Izmir, Mersin, Iskenderun, Bordeaux, Marseille, Coimbra, Bilbao, La Coruña, Vigo, Valencia, Barcelona.

ASIA: Laem Chabang, Singapore, Pasir Gudang (Johor), Port Klang, Ho Chi Minh City, Hai Phong, Hai Duong, Hong Kong, Guangzhou, Ningbo, Shanghai, Lianyungang, Qingdao, Tianjin, Seoul, Busan, Gwangyang, Incheon, Taipei, Keelung, Kaohsiung.

AFRICA, MIDDLE EAST & INDIA: Alexandria, Casablanca, Abidjan, San Pedro, Cape Town, Port Elizabeth, Durban, Johannesburg, Musina (Beitbridge), Maputo, Tete, Beira, Nacala, Harare, Lusaka, Ndola, Blantyre, Lilongwe, Dar es Salaam, Madagascar, La Réunion, Dubai, Sohar, Mundra, Mumbai (Nhava Sheva).

NORTH & SOUTH AMERICA: Baltimore, Houston, Mexico City, Guayaquil, Lima, Santiago de Chile, Buenos Aires, Montevideo, Sao Paulo.



What we offer and why we are different

Steinweg offers all kinds of services, which one may expect from an international logistics company. This includes stevedoring, warehousing, distribution, forwarding, shipping & chartering, (re)packing, handling and processing, customs clearance, logistics control etc.

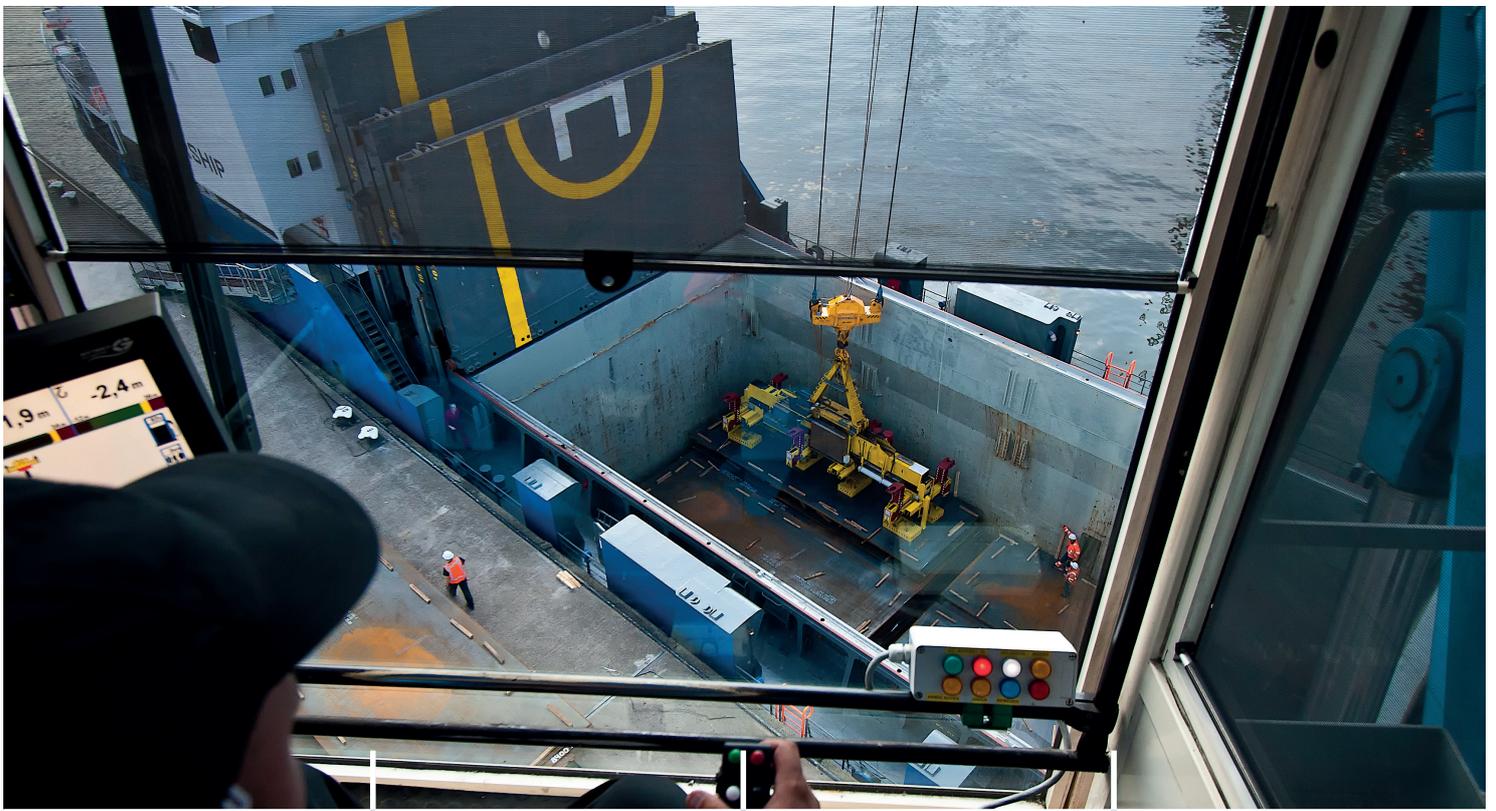
The way in which Steinweg is different from other logistic companies is related to our history of being a specialist in commodity exchange warehousing (LME, ICE/NYBOT, CME/COMEX, SMX etc.). For metals, softs, ferro alloys etc, this has extended also into off-exchange collateral management agreements and other forms of in-warehouse financing. And simply offering the very best of service and maintaining the high level of confidentiality that business of our customers requires.

The function we have is that we are equally close to traders, bankers, producers and consumers and take a truly neutral position in the logistics process. At the same time we are working under strict regulations set by the these various exchanges

The increased involvement of financing might lead to an increased demand for neutral logistic channels, and Steinweg is ready to offer that, by acting as the truly neutral party between traders/producers/consumers and their financiers.

Apart from this neutrality and confidentiality we also offer a high quality service:

- We offer Warehouse Management Systems developed by own programmers, with tailor-made solutions, easy data access and online connections with various large clients
- Our warehouses are available for storage and handling of a large scope of goods and Steinweg has a track record of successfully developing new solutions at the special request of our customer (example: the Hartel terminal in Rotterdam)
- A range of various bonded warehouses, with fiscal regimes that suit the needs of our customers
- A global network of reliable forwarding companies that offers door-to-door solutions to our customers
- Worldwide we employ around 4000 employees, skillful personnel with a professional approach to your needs.



ISPS



Accreditations

Obviously we abide by various types of legislation related to handling, storage and transportation. We maintain safe working conditions which are controlled by our Safety Control System, follow regulations according to the Health & Safety Act and provide security maintained by the regulations of ISPS, C-TPAT. Our Management System is certified according to the Quality Standards of **ISO 9001** and we are **AEO** certified in our EU locations. In order to verify whether certificates and accreditations mentioned in this leaflet are applicable for your specific business, please check with our local office. Also refer to <http://www.steinweg.com/en/disclaimer/>



Contact

To discuss your steel business, please let us know at our Steel Desk in Rotterdam.
If you need a service at a particular location we will bring you in direct contact with that location.

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