

C. Steinweg

Logistic Services to the Mining Industry



Who we are

Since its founding in 1847 in Rotterdam, C. Steinweg has grown into a multinational logistics company that offers stevedoring, warehousing and forwarding services in various locations in Europe, Asia, Africa and the America's. Due to our origin as a commodity warehouse for the metals, ferro-alloys and steel industries, Steinweg has always been close to the mining companies and has over the years become more and more active in project cargo.

C. Steinweg is an asset-based organization and operates an international network of ocean terminals and warehouses, many of them approved by the London Metal Exchange and other global commodity exchanges. Discretion, reliability, neutrality, confidentiality and security play vital roles in conducting our business. Because of this C. Steinweg is a truly global company that confronts the logistic and financial challenges of the 21st century.

Many of our offices are specialists in the handling of metals and related products but recently developed more into a project cargo handler. This is because our already existing port infrastructure is very well equipped to handle all kinds of project cargo. We offer outside and inside storage, and connected to that global forwarding as well as inland distribution by every possible means of transportation.

Although our historical foundation is in net consumption areas we have in the last decades also opened offices and facilities in various origin countries in Southern Africa and Latin America. Here we have grown even closer to the Mining Industry by providing logistic services to and from the plants, preferably in bi-directional arrangements.

C. Steinweg was founded in 1847 in Rotterdam by Constantin Steinweg and has always remained a privately owned company. Over the years we developed into the multinational logistics group we are today while maintaining our status as independent company.



Global Know how and our service proposals

In every industrial project, logistics are an essential and critical part of its success and the risk factors need to be carefully evaluated so as to avoid damages, losses and delay. At C. Steinweg we guarantee careful planning, experience and know-how. Whether it concerns an entire production plant, a single piece of machinery or bringing end products to the market, our dedicated teams put their expertise and worldwide network at the disposal of our clients. This is done in every stage of the development of the business of our customers

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| - During exploration and development | -> Consultancy services, logistic feasibility reports |
| - During construction of the facility | -> Project Cargo services |
| - During operations and procurement | -> Supply of raw materials and equipment |
| - During operation and sales | -> Distribution of end product to market |

More than 170 years of experience and customers satisfaction along the way can only be achieved as a result of excellence, quality, communication and performance with our capabilities in the following areas.

Transport Architecture: with an active presence in over 100 ports we offer our customer consulting services examining the logistic characteristics of every cargo movement. We offer the highest quality performance, with a coordinator appointed to supervise along the entire duration of the project.

Multimodal Transport: after an extensive case study, Steinweg will recommend the best combination of air, land and sea transportation to suit your specific needs.

Turnkey Solutions: our strength is our worldwide network. With existing operations in more than 40 countries, we combine the know-how of all our forwarders with our large port and warehousing operations. This enables us to provide door-to-door services for customers, regardless of the size and shape of the cargo.

Quality: we maintain safe working conditions which are controlled by our Safety Control System, follow regulations of the Health & Safety Act and provide security according to ISPS and C-TPAT. Many of our Management Systems are certified according to the Quality Standards of ISO 9001 and we are AEO certified in our EU locations.



What we offer

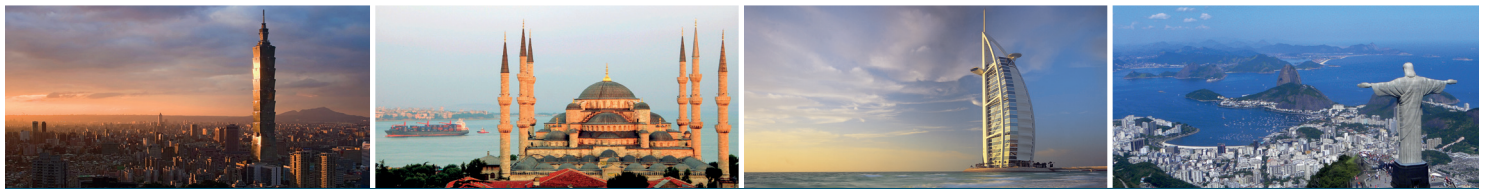
Stevedoring and port operations: we operate our own stevedoring terminals in the following ports.

- Rotterdam, here we operate many terminals. These are the Hartel terminal (Deep Sea terminal with 130.000m² of space), the Botlek terminal (289.000m²), the Beatrix terminal (250.000m²) and multiple smaller terminals with a total in of more than 2 Mln m².
- Antwerp, 1000m quay and 200.000m² space
- Hamburg, 1350m quay and more than 100.000m²
- Genoa, 925m quay and 80.000m²
- Trieste, 322m quay and 76.500m²
- Sohar/Oman, 950m quay and 40.000m²
- Baltimore, BMCT Terminal, 300m quay and 67.000m²

Warehousing: our core activity is the warehousing of a variety of commodities. C. Steinweg's facilities are fully recognized by major international banks and insurance companies. With the cargo documentation provided by us, we facilitate financing and insurance of stocks held in our custody. The main locations apart from the above mentioned waterfront operations are: Johannesburg, Durban, Ndola, Beira, Dubai, Mundra, Singapore, Shanghai, Tianjin and Istanbul (Gebze).

Chartering: a dedicated department at our Rotterdam headquarters, supported by our overseas offices world-wide, is monitoring vessels position on a daily basis to meet our customers shipping requirements. All this is done in a confidential way, ensuring your business remains yours and no one else's.

Inland services: Our presence in Sub-Saharan Africa is strategically aligned to the mining sector and our infrastructure and investments facilitate both their inbound and outbound logistics requirements. Our warehouses are positioned in close proximity to strategic ports, which adds real value to the supply chain of our clients' cross border cargo flows. We have embraced rail as a mode of transport in the region and invested in our own rail equipment to enable both domestic and cross border rail movements and end-to-end solutions.



Where we are

We are active in a large number of worldwide locations with our own warehousing and forwarding activities. The complete overview is as follows:

EUROPE: Rotterdam, Amsterdam, Moerdijk, Oosterhout, Zaandam, London, Antwerp, Duisburg, Hamburg, Gothenburg, Helsingborg, St. Petersburg, Kaliningrad, Gdansk, Gdynia, Szczecin, Świnoujście, Prague, Genoa, Livorno, Salerno, Ravenna, Monfalcone, Trieste, Koper, Rijeka, Beograd, Bar, Constanta, Novorossiysk, Thessaloníki, Istanbul, Ambarli, Gebze, Gemlik, Izmir, Mersin, Iskenderun, Bordeaux, Marseille, Bilbao, La Coruña, Vigo, Valencia, Barcelona.

ASIA: Singapore, Pasir Gudang (Johor), Port Klang, Ho Chi Minh City, Hai Phong, Hai Duong, Hong Kong, Guangzhou, Ningbo, Shanghai, Lianyungang, Qingdao, Tianjin, Seoul, Busan, Gwangyang, Incheon, Taipei, Keelung, Kaohsiung.

AFRICA, MIDDLE EAST & INDIA: Alexandria, Casablanca, Abidjan, San Pedro, Cape Town, Port Elizabeth, Durban, Johannesburg, Musina (Beitbridge), Maputo, Tete, Beira, Nacala, Harare, Lusaka, Ndola, Blantyre, Lilongwe, Dar es Salaam, Madagascar, La Réunion, Dubai, Sohar, Mundra, Mumbai (Nhava Sheva).

NORTH & SOUTH AMERICA: Baltimore, Houston, Mexico City, Guayaquil, Lima, Santiago de Chile, Buenos Aires, Montevideo, Sao Paulo.



Contact

To discuss your business, please contact us through our Project Cargo, Base Metal, Ferro Alloy or Minor Metals division at our Head Office in Rotterdam.

If you need a service at a particular location we will bring you in direct contact with that location.

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